Mr. **Nilesh Suresh Patil |** Mob. No. **+918689886148 |** Email ID.[**nileshpatil012@yahoo.co.in**](mailto:nileshpatil012@yahoo.co.in)

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| **BRIEF:** B.E. & M.M.S. (INFORMATION TECHNOLOGY) with 26 Months Experience in Pre-Sales, Technical consulting, Data Mining & Business Intelligence, ERP Implementations and Product development. |

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| OBJECTIVE: |

To secure challenging position where, I can effectively contribute my Management & Technical skills, Maximize my knowledge and company Growth with Quality assurance.

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| SKILLS: |

* Experience in requirement gathering & client serving, Requirement documentation.
* Performed functional analysis, ERP module configuration and testing.
* Handled ERP projects implementation, Database management, Client training and support.
* Best in analytical, Problem solving, Decision making, Technical & Management skills.

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| WORK EXPERIENCE: |

Company Name : **Achievo Engineering Component Pvt. Ltd., Navi Mumbai.**

Description/Profile : **Software Consultant.** (July 2013 to Present )

Offering/Solutions : Manufacturing ERP Application, Compuware Products.

* Visit companies, Demonstration of product, Study & understand business process.
* Analyze company software requirements, Converted into BRS/FRS documents.
* Match with existing application, if needed prepare proposal to change module.
* Installation on client side, SQL Server management, Integration & Training to user.

Projects Handled:

* **MMI** & **Laxmi Spices –** Provided spice ERP, worked in both as presales and post sales cycle.
* **Empire** & **Sadguru Cold Storage –** Work for implementation, training and support activities.
* **Tinita** & **Areis Manufacturing –** Mainly work in presales process to finalize requirements.

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Company Name **: E Biz Info Solution Pvt. Ltd., Bhandup (W).**

Description/Profile : **Business Analyst.** (**8 Months** (Nov 2012 to June 2013))

Offering/Solutions : ERP Development, E-Commerce Application, Website Development.

* Visit companies for concept selling of ERP & understand their additional requirements.
* Provide requirement & design functionality for 1st/initial in-house ERP to development team.
* Finalize the best suitable website layout with consideration client industry & requirements.

Projects Handled:

* **Active System –** Industrial automation system manufacturer**,** Provided web-based ERP application.
* **Square Pharma Machinery –** Provided ERP Application for manufacturing process.
* **R. G. Cast** & **Dinesh Foundary –** Metal work,Provided basic accounting ERP package.

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Company Name : **A’Niche Infotech** **Pvt. Ltd., Andheri (E).**

Description/Profile : **Business Development Executive.** (**5 Months** (June to Oct 2012)

Offering/Solutions : Barcode, RFID System, Software Solutions with hardware integration.

* Generate quality leads that result into sales, visit and analyze requirements.
* Work with team to provide appropriate Barcode, RFID and Software Solution.

Projects Handled:

* Worked for two textiles & one logistic company.

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| EDUCATIONAL QUALIFICATION: | | | | | |
| **Course** | **Institute/College/**  **School** | **University/**  **Board** | **Specialization** | **Marks in %** | **Year Of Passing** |
| Master of Management Studies | Sinhgad Institute of Business Management | Mumbai University | Systems(I.T.) | 70.39 | 2012 |
| Bachelor of Engineering | Konkan Gyanpeeth College of Engineering | Mumbai University | Information Technology | 68.73 | 2010 |
| H.S.C. | N. A. Shinde Junior College, Uchat. | Mumbai  Board | Science | 52.50 | 2004 |

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| COLLEGE LEVEL INTERNSHIP: |

Company Name **: Satcom Infotech Pvt. Ltd., Vashi.**

Description/Profile : **Trend/Gap Analyst.** (**2 Months Contract**)

Company Products : Digital Security Solutions: Antivirus, Web & Network Security.

* Task Accomplished : Project of Research on Computer network security & Study expectations of companies from security products. Understand manufacturing setup security issues.
* Companies Visited : **Tata Steel, Cameline Fine Chemical, Bombay Rayon, Coca-Cola Beverages, Lupin Pharma, Jindal Steel Plant,** etc.

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| COLLEGE LEVEL PROJECT HANDLED: |

* **Graduation Last Year Project (M.S.E.B., Kalyan):** Prepaid Electricity Billing using mobile messaging, Successful implementation of Hardware & Software combination.
* **CSR Project (H.D.F.C. Bank):** Studied and Worked in CSR activity of HDFC Bank carried out for Kherwadi slum living communities.
* **Winter Research Project:** To study reasons pertaining for selection of software development methodology (SDLC) by various IT Companies and Professionals.
* **Other Projects:** Developed various small project (at College Level) using Java, HTML, SQL, C, C++, VB, DBMS programming languages.

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| CURRICULAR ACTIVITIES: |

* Attended 5 days Event Management training program & manage real-time event in Thane.
* Selected for International Research Paper presentation based on world economy.
* Industrial visit to 4 different companies in North India.
* Manage Cultural Events in college & Active participates in college seminar.

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| AREA OF INTEREST: |

* Net surfing, Searching new Software & Technologies, Creating Websites, Blogs Writing.
* Like to attend Seminars, Presentations, Travelling, Interested in Green Initiatives.

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| PERSONAL DETAILS: |
| **Gender :** Male  **Date Of Birth :** 17 April 1987  **Languages Proficiency :** English, Hindi and Marathi.  **Address :** 501, Raghuvir Building No.6, Pawandham Hsc. Soc., Gandhari Road, Koliwali, Kalyan (W). |

**Date: 19 Oct. 2014 (Nilesh Patil)**